GILMAN CO-OP CREAMERY MONTHLY NEWSLETTER

SEPTEMBER 2026

A NOTE FROM THE CORNER OFFICE,

The hard realization that summer is dwindling down can be a bit of a depressing thought. Although that thought isn't a favorite, the cooler weather and the smell of fall will be upon us soon, and my favorite time, harvest season! Please be aware of school buses that will be running around picking up all of our children. Also, keep an eye out for the tractors and harvesters that will soon be populating our roads heavily. Please be careful as fall comes upon us when you are all harvesting.

Thank you to all who came to enjoy our annual Customer Appreciation dinner. We had a great turnout, and it's all because of our patrons that we are able to do this! Additionally, thank you to all of those who lent us a helping hand putting on this event; it really does take a village! We are so grateful to be surrounded by this incredible community.

Soybean and corn harvests are right around the corner as well. If you are interested in storing grain here, please reach out so I can explain the different options we have that will work best for your operation!

As always, I want to thank each and every one of you for your continued patronage with us! It takes all of you, no matter how small or big, to make this place a success! I also want to thank our employees. We here talk a lot about this being our work "family". In a lot of situations, we spend more time with our work families than our own families. All of our employees give it their all each and every day! The hard work of our employees doesn't go unnoticed. I appreciate each and every one of you!

Adam Bonovsky
General Manager

EVENTS, ANNOUNCEMENTS, & DATES

LABOR DAY
Monday, September 7 - Store Closed

FSA DATES, DEADLINES, & MESSAGES

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Connect With Us!

"The customer always comes first and deserves the utmost respect."
- Adam Bonovsky, Manager

FROM THE FINANCIAL TEAM,

Harvest time is here again! Here's to a safe and bountiful harvest! With markets volatile as ever, keep in mind we have storage and contracting options to help you lock in your price now or to allow you to store your grain until it is ready to sell or use. Reach out with any questions! We can store or purchase corn, soybeans, and oats for immediate or deferred payments.

Oh, and if you are looking to get your grain off the field to market this fall or winter, please give Mille Lacs Soil Service a call for affordable hauling options! 320.294.5511

Also, for those who are banking corn, oats, or beans this year, the balances of grain banks are listed at the bottom of the monthly statement. Just call, and we will be happy to let you know what you have on hand!

Judy + Joe

Thank You For Your Patronage!

-TEAM GILMAN

Corn Silage Season: Don't Guess, Test
By Benjamin Wuebkers, Gilman Co-op

As harvest season approaches, many producers are watching corn silage closely. Weather conditions throughout the growing season have varied considerably across the region, meaning silage quality may look different than what we've seen in recent years.

One concern I am hearing from many producers this year is nitrate levels in corn silage. Unfortunately, nitrate levels cannot be determined by appearance alone. I've seen fields that looked like they would test high come back relatively low, while others have returned moderate to high results. The only way to know for sure is to test.

Allowing corn silage to ferment for at least 30 days can help reduce nitrate levels before feeding. Testing also provides valuable information on moisture, starch, and fiber levels. These measurements can have a significant impact on milk production, feed efficiency, and average daily gain. A forage test is one of the least expensive tools available to help maximize the value of every ton harvested.

While much of the focus this time of year is on the harvest, calf nutrition should not be overlooked. The calves being raised today are the future of your operation.

Many producers successfully raise calves on whole milk or waste milk, but milk composition can vary throughout the year due to changes in diet, weather, and stage of lactation. A quality milk replacer provides a more consistent nutrient package to support growth and performance.

For calves facing environmental or health stress, LAND O LAKES® Healthy Edge® Milk Replacer provides a 27% protein, 20% fat nutrition package designed to support calf growth, gut health, and immune function.

For producers raising dairy-beef cross calves, Purina® PrimeStart™ Milk Replacer was developed specifically to support the growth and development of dairy-beef animals by helping build a strong foundation for future performance in the feedlot.

As we head into silage season, take time to test your forage, evaluate your feeding program, and prepare for the months ahead. Small management decisions made today can have a lasting impact on herd performance and profitability.

If you'd like assistance with forage testing, silage analysis, or calf nutrition programs, contact Gilman Co-op. We're here to help.